

Position Objective and Responsibilities

Job Title: LP Gas Sales, Service, and Delivery Person

Reports To: Energy Division Manager

Position Objective

To plan, promote and deliver LP gas, equipment, and related services in a manner that will optimize the cooperative's market share and savings, improve the cooperative's efficiency, help achieve the cooperative's mission and goals, and result in outstanding customer service.

Position Responsibilities

The LP gas sales, service, and delivery person's responsibilities involve sales, service, safety and maintenance, reporting, and other duties as assigned by management.

The LP gas sales, service, and delivery person will maintain a positive attitude that promotes team work within the cooperative and a favorable image of the cooperative.

Sales

Sales involves assisting in developing and promoting a marketing plan, increasing sales of LP gas and related products, making proper recommendations and applications of products sold, knowing prices of products and services, maintaining current market share, and assisting in developing competitive marketing strategies.